

## **Integrated Systems Corporation**

### ***A Technology Success Story***

Mike A. Weber, of African American and Native American heritage, is the sole founder and majority shareholder of Integrated Systems Corporation (ISCorp). In 1988, Mr. Weber turned an idea of being a technology consultant into a successful technology company, surviving the tech boom and bust of the mid-90s. ISCorp is headquartered in Milwaukee, Wisconsin and specializes in the integration, implementation and administration of enterprise-wide network business solutions.



ISCorp has a successful history as an application service provider delivering secured managed computing services to the financial, educational and medical markets. Their state of the art data center augments the end-to-end solution provided. Their expertise in security, technology and best business practices uniquely enables them to provide customized turn-key solutions to their customers. They offer custom data processing services including disaster recovery, data replication hot-site, e-commerce applications and website hosting, custom database application, major ERP and CRM applications customized to client requirements, and web-based desktop solutions. ISCorp's customers include major software vendors seeking to sell and deploy their software through or bundled with their data center services.

ISCorp's major clients include US Bank, Nationwide Insurance, Scudder Kemper, Federated Investors, Manulife and AXA. Their experience in healthcare and HIPAA has allowed them to provide cost effective services to large regional medical centers and they work with over 80 school systems nationwide, a number that is expected to significantly increase in the near future.

During the boom and then bust in technology, ISCorp successfully transitioned its majority sales revenues from computer hardware to managed computer services. Stable, long term contracts and services enabled ISCorp to continue to be a successful high tech company providing stability and challenges to its employees.

Mr. Weber is active in the Milwaukee community and dedicated to ensuring a bright future for children. He is involved in many aspects of the Children's Service Society of Wisconsin (C.S.S.W.), a not for profit organization that provides social services including adoption assistance and foster care. Mr. Weber is a member of the C.S.S.W. Governing Board of Directors, Executive Board and the Organizational Advancement Committee in addition to committing financial support both personally and on behalf of ISCorp. Mr. Weber also commits ISCorp's financial support to Nova Cycle Sport, one of the state's most respected junior cycling teams. Through this financial support, they are able to provide paid professional coaching support, equipment and travel and entry fee to junior cyclists 17 years old and younger. Recently, Mr. Weber was appointed to Innovative Family Partnership's Board of Directors.

At the end of May, 2004, ISCorp will move into a brand new 20,000 square foot building, constructed to meet their expanding client list and to better serve their existing clients. The new facility incorporates all the best systems to provide secure robust services for the banking, health care industries and the K-12 educational markets.

The U.S. Small Business Administration designated ISCorp as an 8(a) firm in 1995 and they graduated from that program in April 2004. Mike has also been named Wisconsin's SBA Minority Small Business Person of the Year for 2004. SBA is proud to have participated in the success of ISCorp.

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